

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 INRE-00 ICAE-00 CIAE-00 PM-05
INR-10 L-03 ACDA-12 NSAE-00 PA-01 SS-15 SP-02
TRSE-00 SSO-00 /061 W
-----043952 081747Z /75

O 081732Z MAY 78
FM USMISSION USNATO
TO SECSTATE WASHDC IMMEDIATE 1367
SECDEF WASHDC IMMEDIATE
INFO CNO WASHDC
COMNAVELEX WASHDC
NAVFACENGCOM WASHDC
NAVELECSYSENGCEN PORTSMOUTH VA

C O N F I D E N T I A L USNATO 04590

SECDEF FOR OUSDRE(C3I)-MESSRS GRAY, SALTON, NAVELECSYSENG-CEN FOR K A BLAKELEY

E.O. 11652: GDS
TAGS: NATO ETEL MARR
SUBJECT: NATO SATCOM TAIL, NORFOLK - US SUBMISSION OF
TYPE B ESTIMATE

1. WE HAVE FORMALLY PROVIDED WG/18 MEMBERS AND THE INTERNATIONAL STAFF, INCLUDING NICSMA, WITH A DRAFT OF SUBJECT ESTIMATE AND HAVE SCHEDULED INITIAL SCREENING BY WG/18 FOR WED MORNING, 17 MAY 78. WE WERE ABLE TO EXPEDITE THESE ACTIONS THANKS TO THE EXCELLENT WORK ACCOMPLISHED BY MR K A BLAKELEY, NAVAL ELECTRONIC SYSTEMS ENGINEERING CENTER, PORTSMOUTH.

2. SUGGEST WASHINGTON CAREFULLY REVIEW SUBJECT DRAFT ESTIMATE (MR BLAKELEY HAS A COPY), MAKE ANY CORRECTIONS NECESSARY, AND SUBMIT A FINAL "B" ESTIMATE (20 CYS) UPON ARRIVAL TO NATO 17 MAY. FURTHER SUGGEST THAT US
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SEND THE STRONGEST POSSIBLE BRIEFING TEAM TO PRESENT AND DEFEND SUBJECT ESTIMATE AND TO ANSWER AS MANY QUESTIONS DURING THE ACTUAL SCREENING IN ORDER TO MINIMIZE DELAYS IN PROJECT APPROVAL. SUGGEST TEAM BE FULLY PREPARED TO DEFEND US COST-SHARING PROPOSAL, AND THAT WASHINGTON HAVE A FALL-BACK POSITION PREPARED WHEN PROJECT IS PRESENTED TO P&P COMMITTEE (HOPEFULLY) IN EARLY JULY.

3. ACTIONS REQUESTED: WASHINGTON PROVIDE FINAL B ESTIMATE AT 17 MAY MEETING. WASHINGTON SEND STRONGEST TEAM POSSIBLE TO DEFEND PROJECT ON 17 MAY. WASHINGTON PREPARE FALL-BACK COST-SHARING PROPOSAL IN THE EVENT THAT P&P COMMITTEE DOES NOT ACCEPT CURRENT COST-SHARE PROPOSED. BENNETT

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY BUDGET, TEXT, MILITARY COMMUNICATIONS, AMENDMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 08 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978USNATO04590
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780194-1229
Format: TEL
From: USNATO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780581/aaaacrcp.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: cca82aa2-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 27 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2757531
Secure: OPEN
Status: NATIVE
Subject: NATO SATCOM TAIL, NORFOLK - US SUBMISSION OF TYPE B ESTIMATE
TAGS: ETEL, MARR, US, NATO
To: STATE DOD
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/cca82aa2-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014